Connectedness Over Content While Onboarding

Who am I?

- Based in Los Angeles
- Background in L&D, Technology, and Sales
- Avid Learner
- Global Sales Learning and Enablement at Snap



Onboardin g in 2020

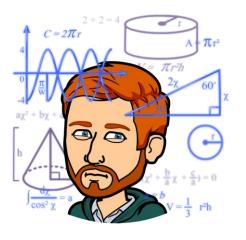




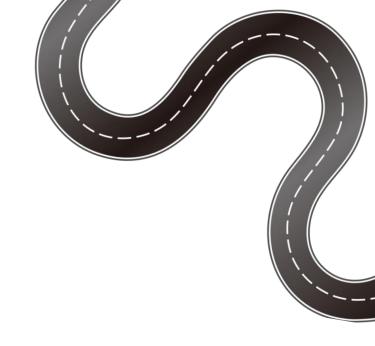


YES!





Skills and Knowledge





Engaged Employees

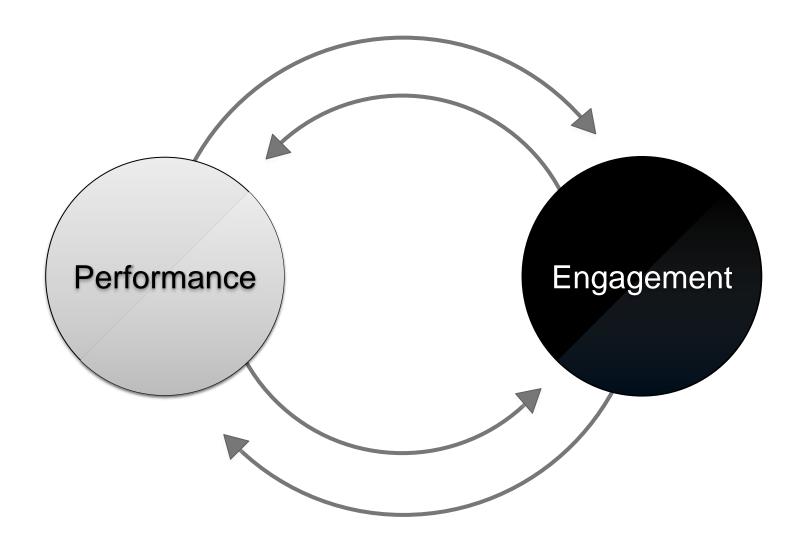
Involved Enthusiastic Committed

2 in 10

2x as likely to be engaged

12% Profit

What relational scaffolding did was...





Stoking Games

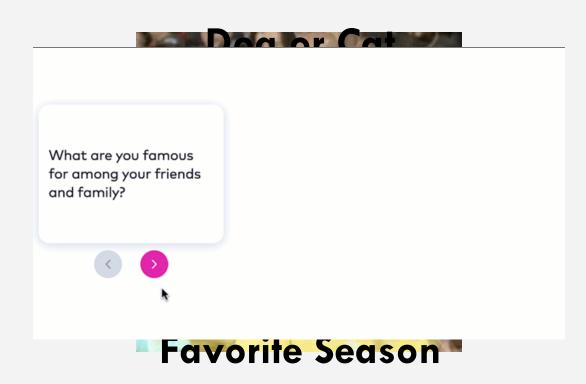


Segmentation Activity



Icebreaker.video

Openers





Q&A

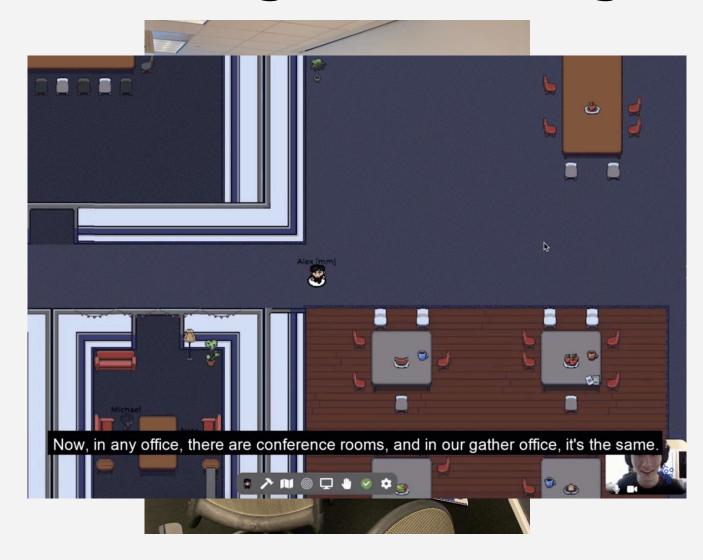


Project Based Activity



Gather.Town

Meetings/Networking





Slack Channel



Buddy System



Donut/Snack

Ongoing



Questions?