

# The Pace of Change... Changed.

What it takes to succeed.

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November 2021

citrix







The world is changing faster  
than ever

# Accelerated: Speed of change

**Executives say their companies responded to a range of COVID-19-related changes much more quickly than they thought possible before the crisis.**

Time required to respond to or implement changes,<sup>1</sup> expected vs actual, number of days



<sup>1</sup>Respondents who answered "entry of new competitors in company's market/value chain" or "exit of major competitors from company's market/value chain" are not shown; compared with the other 10 changes, respondents are much more likely to say their companies have not been able to respond.

<sup>2</sup>For instance, increased focus on health/hygiene.

McKinsey  
& Company



Our time together today...

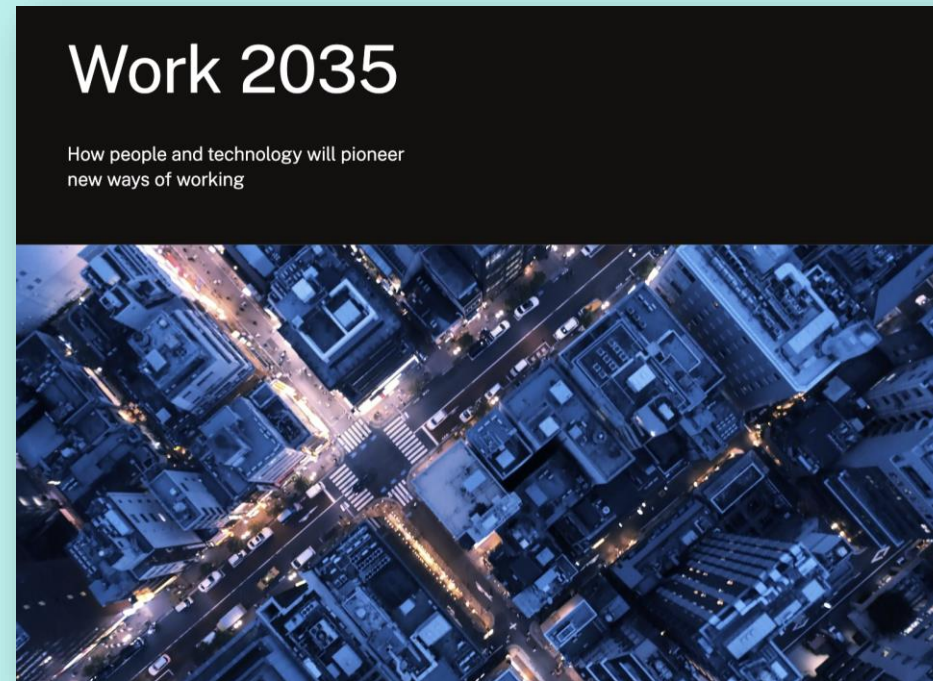
How the workforce might change

Skills needed to thrive

Assess your organization's readiness



# Work 2035



<https://www.citrix.com/fieldwork/employee-experience/new-ways-of-working-2035.html>

# 91%

believe that, by 2035, their organization will spend more on technology and AI than on human workers.



**The  
technology  
tipping point**





# Enhancing human value

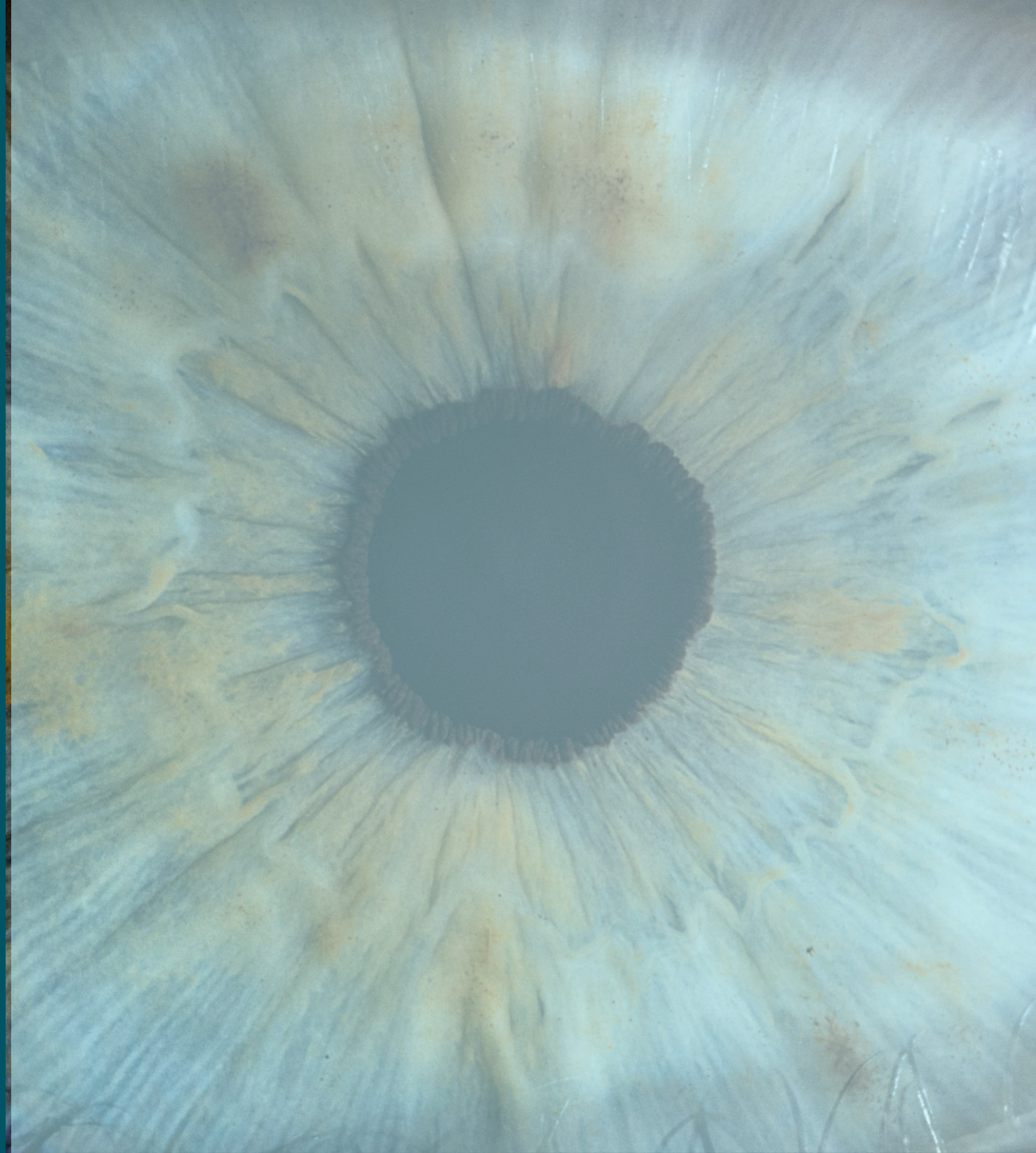
# 83%

believe that, by 2035, technology will have taken over low-value and repetitive tasks, enabling humans to focus on more meaningful work.



# 60%

of employees think that permanent employees will be rare by 2035, compared to just 19% of business leaders.



**Robots will  
not replace  
humans.**



**77%:  
AI will speed  
decisions**

**New roles will  
be created.**

- Robot / AI trainer
- Virtual Reality Mgr
- Advanced Data Scientist
- Privacy and Trust Mgr
- Design Thinker
- Temporary Worker Mgr
- Cybercrime Response
- Trust Manager

**Productivity  
will get a  
major boost.**

A photograph of a woman with short dark hair and a child in a kitchen. The woman is wearing a striped shirt and dark overalls, and has tattoos on her left arm. She is holding the child, who is wearing a blue long-sleeved shirt. In the background, a man with glasses is visible. The scene is brightly lit, likely from a window. Overlaid on the right side of the image is the text: "51%: Technology will make us 2x productive".

**51%:  
Technology will  
make us 2x  
productive**

# The future along a two-axis framework

## ORGANIZATIONS

DISTRIBUTED



**FREELANCE FRONTIERS**



**PLATFORM PLUG-INS**



**POWERED PRODUCTIVES**



**AUTOMATION CORPORATIONS**

CENTRALIZED

WORKERS

AUGMENTED

REPLACED

# Work 2035 outlines four future scenarios



Business Leader prediction



Employee prediction



## Freelance Frontiers

Augmented. Distributed.

Work distributed across many small companies.

Many people work on a freelance basis.

Human workers augmented rather than replaced by technology.

## Powered Productives

Augmented. Centralized.

Big companies with large, permanent workforces.

Human workers are powered by a super-productive partnership with technology.

## Platform Plugins

Replaced. Distributed.

Smaller companies have competitive advantage over larger rivals.

Human workers have been replaced by technology.

Platform business model: Freelance workers 'plug in' to platforms that facilitate exchanges between producers and consumers.

## Automation Corps

Replaced. Centralized.

Working world is still dominated by big corporates, but these have become 'Automation Corporations'.

Swathes of the workforce are replaced by technology.

# What skills will the future workforce need?

## WORD CLOUD



Business Leader prediction



Employee prediction



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Which is most likely to emerge?

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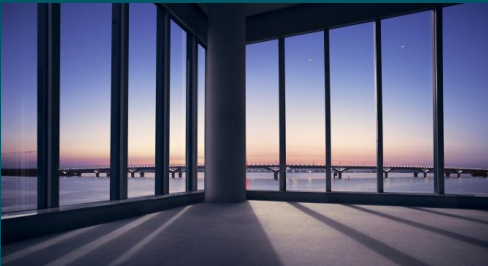
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**FREELANCE FRONTIERS**



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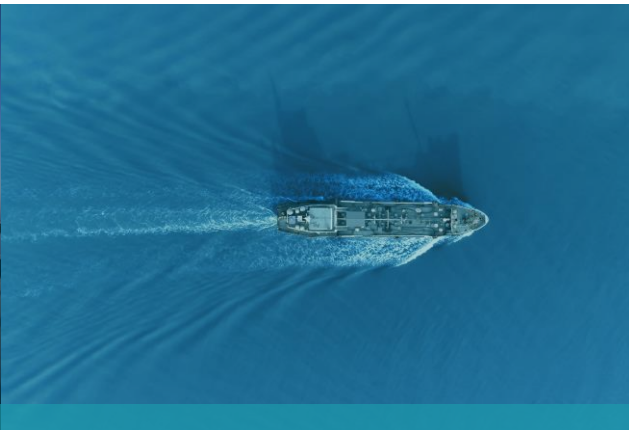
**AUTOMATION CORPORATIONS**

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**HOW READY IS YOUR ORGANIZATION?**

# Given the skills needed...

What's one thing you can do to be *(more)* ready for the future?

WORD CLOUD



