

Activate your Employer Brand
The Best Organizational Storytelling for
Recruitment Marketing and Employer
Branding

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Organizations achieve higher productivity and profits for branding and marketing correctly to candidates.

GREAT RECRUITMENT MARKETING CONTENT Candidates can better self-select in and out of the process.

Organizations benefit from reduced turnover and more engaged employees.

More people are in more meaningful and satisfying careers.

Organizations experience less apply noise and better quality of hire.

ABOUT STORIES INC.

- Uncover compelling stories
 about culture
- Create recruitment marketing content libraries, assets optimized per channel
- Net promoter score of 100

























WHAT YOU'LL LEARN

- 1. The elements of a good employee story
- 2. Tips and tricks for uncovering the best stories from any person, anywhere, everytime
- 3. How to ground concepts like EVP statements and values
- 4. RM best practices for activation and optimizing



ELEMENTS OF A GOOD STORY



STORIES, NOT TESTIMONIALS

- 1. The story gives real insight.
- 2. It's specific.
- 3. It inspires action.
- 4. It paints a realistic picture.
- 5. It's personalized.
- 6. It's personal
- 7. Your company is a character in it.
- 8. It connects to important culture concepts.

TIPS FOR GREAT STORIES

- 1. Facilitate the process from start to finish
- 2. Balanced storyteller prep
- 3. Come with the map ... but offroad
- 4. Professional and personal experiences



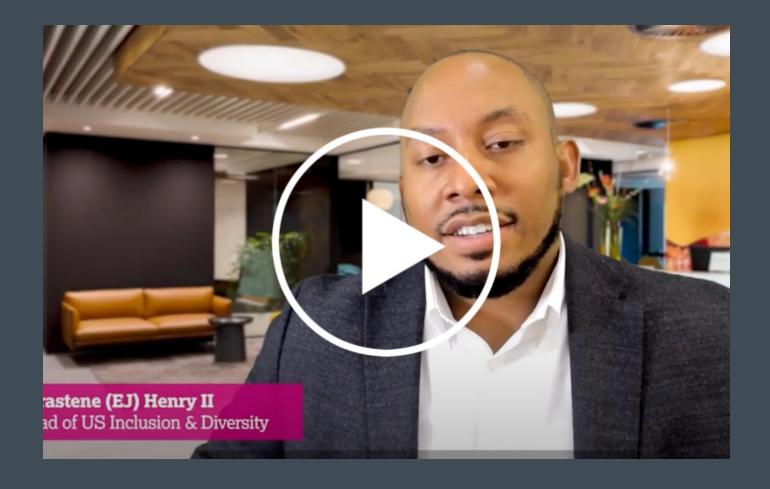
VIDEO EXAMPLE



VISUAL & AUDIO QUALITY MATTERS



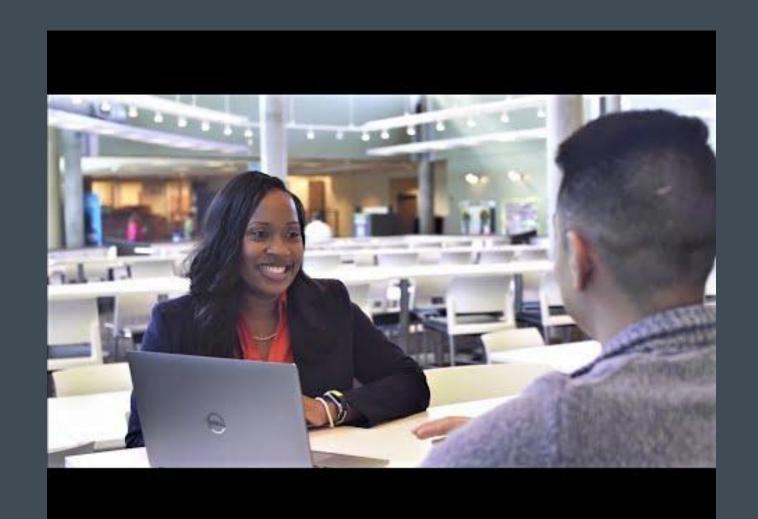
VISUAL & AUDIO QUALITY MATTERS



MAKE IT REAL:

CONNECT STORIES TO

STRATEGIC MESSAGES



RECRUITMENT MARKETING BEST PRACTICES



RM BEST PRACTICES

- 1. Stories, not testimonials
- 2. Make it real / ground concepts
- 3. Be timely and timeless
- 4. ROI on every asset

TIMELY & TIMELESS!



TIMELY & TIMELESS!

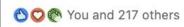


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Join us in celebrating National Hispanic American Heritage Month! Learn about one of our newest employee resource groups, HUMANOS. Hear how our Hispanic/Latin team members formed virtual chapters across 11 countries to connect with each other, share their experiences and ensure their collective voices are heard.



National Hispanic Heritage Month



3 comments - 4,606 views

ROI on Every Asset

- 1. Get the most out of every interview
- 2. Optimize asset/story per channel
- 3. Further reach, new audiences: share with internal stakeholders

GET THE MOST OUT OF THE INTERVIEW

Several Stories, Four Videos

One interview with Sumana, from Dell Technologies

GLOBAL: Women in Tech



GLOBAL:
Diversity at
Dell

LOCAL: India Office Culture Overview GLOBAL:
"Making Progress
Real" Theme Video

OPTIMIZE PER CHANNEL

One Story, Four Ways

Compilation video for consideration phase



I'VE NEVER
EVEN GOTTEN
TO PRESENT TO

THAT'S
PRETTY THAT YOU'RE
COOL GETTING THE
EXPERIENCE.

2 Instagram video post

3 Blog post



"We presented our project to different VPs in the Finance organization, and my team won, so we got to present to Tom, the CFO. My manager at the time said, "I've never even gotten to present to Tom – that's pretty cool that you're getting the experience."

— Madison Kuhne

Finance Development Program

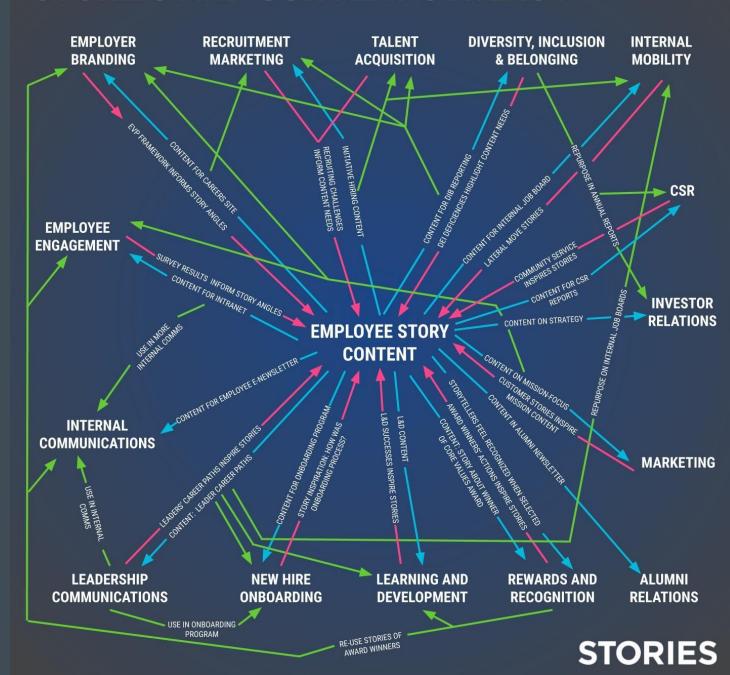
4
Social graphic

MAXIMIZE INTERNALLY



ORGANIZATIONAL STORYTELLING

STORIES AND CONTENT SYNERGY



Thank You!

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